

# HELENA MARIA FORNWAGNER

## Assistant Professor (University of Regensburg)

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### RESEARCH INTERESTS:

Experimental Economics . Behavioural Economics . Psychology and Economic Behaviour .  
Competitive Behaviour . Biological Factors and Economic Behaviour . Voluntary Climate Actions.

## EDUCATION

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**2014-2017**     **Doctor of Philosophy (PhD)**     **UNIVERSITY OF INNSBRUCK**

PhD-Doctoral programme Economics;

Thesis: *Incentives in the Lab and in the Field: Experiments on Social and Competitive Behaviour*;

Supervisor: Prof. Dr. Rudolf Kerschbamer; Second Supervisor: Prof. Dr. Loukas Balafoutas

**2012-2014**     **Master of Science (MSc)**     **UNIVERSITY OF INNSBRUCK**

Master programme Applied Economics

**2008-2012**     **Bachelor of Science (BSc)**     **UNIVERSITY OF INNSBRUCK**

Bachelor programme Management and Economics, Major in Economics

## EMPLOYMENT

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**2020-present**     *Assistant Professor ("Akademische Rätin)*     *UNIVERSITY OF REGENSBURG*

Non-tenure track; Employed at the chair of Prof. Lea Cassar

**2017-2020**     *Post-Doctoral Researcher*     *UNIVERSITY OF INNSBRUCK*

Non-tenure track; Member of the *SFB F 63 Credence Goods, Incentives and Behavior*

**2014-2017**     *PhD Candidate & Research Associate*     *UNIVERSITY OF INNSBRUCK*

PhD Program in Economics (Major in Economics)

**2014-2015**     *External Lecturer*     *UNIVERSITY OF INNSBRUCK*

Bachelor Program *Management & Economics*; Course: *Basic Microeconomics*

**2013-2014**     *Tutor*     *UNIVERSITY OF INNSBRUCK*

Bachelor Program *Management & Economics*; Course: *Public Economics*

**2009-2010**     *Tutor*     *UNIVERSITY OF INNSBRUCK*

Bachelor Program *Management & Economics*; Course: *Business Informatics*

## VISITING FELLOWSHIPS

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**2019**     Visiting Postdoctoral Fellow, Stockholm School of Economics

**2018**     Visiting Postdoctoral Fellow, University of Exeter

## PUBLISHED ARTICLES

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Balafoutas, L., Czermak, S., Eulerich, M., Fornwagner, H. (2019). Incentives for dishonesty: An experimental study with internal auditors. *Economic Inquiry*. Volume 58 (2), 764-779.

Balafoutas, L., Fornwagner, H., Sutter M. (2018). Closing the gender gap in competitiveness through priming. *Nature Communications*. Volume 9, Article number: 4359.

Fornwagner, H. (2018). Incentives to lose revisited: The NHL and its tournament incentives. *Journal of Economic Psychology*. Volume 75, 102088.

Balafoutas, L. & Fornwagner, H. (2017). The limits of guilt. *Journal of the Economic Science Association*. Volume 3 (2), 137-148.

## WORKING PAPERS

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Fornwagner, Helena and Pompeo, Monika and Serdarevic, Nina, Him or her? Choosing competition on behalf of someone else (June 4, 2020). Available at SSRN: <https://ssrn.com/abstract=3618933>. (REJECT AND RESUBMIT)

Fornwagner, Helena and Hauser, Oliver. Climate Action for (My) Children. University of Innsbruck Working Papers in Economics and Statistics. 2020-23. (UNDER REVIEW)

Balafoutas, Loukas, Fornwagner, Helena, Kerschbamer, Rudolf, Sutter, Matthias, Tverdostup, Maryna. Diagnostic Uncertainty and Insurance in Credence Goods Markets. University of Innsbruck Working Papers in Economics and Statistics. 2020-21. (UNDER REVIEW)

## OTHER PUBLICATIONS

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Fornwagner, H. (2018). Affirmative Action: Ja, Nein, Vielleicht? Aktuelle Resultate aus der Experimentalökonomik und ihre Implikationen für die (wissenschaftliche) Praxis. Published in „Qualität mit Quote. Zur Diskussion um Exzellenz, Chancengerechtigkeit und Gleichstellung in Wissenschaft und Forschung, Cuvillier Verlag Göttingen, 61-78.

Fornwagner (2020). Positive Maßnahmen zur Frauenförderung aus experimentalökonomischer Sicht. Published in „58. Folge des „Frauenvorlesungsverzeichnisses“. 4-7.  
[https://www.frauenbeauftragte.uni-muenchen.de/genderkompetenz/frauenstudien1/frauenstudien/sose\\_20201.pdf](https://www.frauenbeauftragte.uni-muenchen.de/genderkompetenz/frauenstudien1/frauenstudien/sose_20201.pdf)

## WORK IN PROGRESS (SELECTION)

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- “Gut-brain axis, microbiota and economic behaviour” with L. Balafoutas, A. Moschen, S. Reider (*Data analyses*)
- “Self-esteem, beauty, and competitive behaviour” with L. Balafoutas and B. Grosskopf (*Working paper available on requests*)
- “A study on economic and social behaviour of pregnant women” with L. Balafoutas, M. König-Bachmann, M. Sutter, and C. Zenzmaier (*Data analyses*)
- “The effect of worship: how religious messages affect social behaviour” with L. Balafoutas, T. Jaber-Lopez, B. Vollan, and M. Pompeo (*Data collection*)
- “What drives differences in competitive preferences? Gender vs. Sex” with C. Chaisrilak, A. Lauf, V. Schöller, and S. Städter (*Preparation for data collection*)

## TEACHING

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### UNIVERSITY OF REGENSBURG:

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| Lecture Introduction to Econometrics               | (2020-present; Bachelor program) |
| Seminar Microeconomics                             | (2020-present; Bachelor Program) |
| Coordination Microeconomics I lecture and seminars | (2020-present; Bachelor Program) |

### UNIVERSITY OF INNSBRUCK:

|                                     |                               |
|-------------------------------------|-------------------------------|
| Lecture Experimental Economics      | (2019-2020; Master program)   |
| Seminar Intermediate Microeconomics | (2016-2020; Bachelor Program) |
| Seminar Public Economics            | (2015-2016; Bachelor Program) |
| Seminar Basic Microeconomics        | (2014-2015; Bachelor Program) |

### MANAGEMENT CENTER INNSBRUCK:

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|---------------------------------|-----------------------------|
| Lecture International Economics | (2016-2017; Master Program) |
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SUPERVISED THESESE:                      Bachelor: 4                      Diploma: 2                      Master: 4

## AWARDS / GRANTS

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- 2020    \*Prof of the Year 2020 for Innovative Teaching. Awarded by the SOWI students of the University of Innsbruck  
         \*Winners of the SABE workshop support programme for 2020 (1,000 USD)  
         \*Research funding provided by the Meltzer Fund (2020) (30,000 NOK)
- 2019    \*Clemens August Andreae Prize 2019 (2,500 Euro)  
         \*Research funding provided by the Diligentia Foundation for Empirical Research (38,200 Euro)
- 2018    \*Financial Grant "Tiroler Wissenschaftsförderung" by the Tyrolean provincial government (10,000 Euro)
- 2017    \* "Financial Grant for supporting research stays abroad" by the University of Innsbruck (800 Euro)  
         \* "Hypo Tirol Research Support Award" by the Hypo Tirol Bank (2,500 Euro)  
         \* "Award of Excellence" by the Austrian Federal Ministry of Science, Research and Economy (3,000 Euro)  
         \*Conference stipend provided by the "Förderkreis 1669" of the University of Innsbruck for excellent young researchers (1,000 Euro)
- 2016    \*eeecon Support Grant, University of Innsbruck (500 Euro)
- 2015    \*Aktion D. Swarovski KG Förderungsbeiträge für die Universität Innsbruck (3,000 Euro)
- 2014    \*eeecon Support Grant, University of Innsbruck (500 Euro)
- 2013    \*Scholarship for studying abroad by the International Relations Office of the University of Innsbruck (1,300 Euro)  
         \*Academic Excellence Scholarship, University of Innsbruck (800 Euro)

## MEDIA PRESENCE

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### INTERVIEWS:

- Tiroler Tageszeitung. Newspaper interview, 5.11.2018
- Radio U1. Radio interview, 5.11.2018

### PRINT AND ONLINE PRESS:

- Klimafitte Bäume im StadtKlimaWald. **wissenswert**. Ausgabe Oktober 2020
- Für das Klima – Baum für Baum. **meinbezirk.at**. 15.10.2020
- Eltern in Innsbruck verzichten lieber auf Geld als auf einen Baum. **Tiroler Tageszeitung**. 12.9.2020
- Eltern ist Klimaschutz wichtiger als Geld. **ORF**. 7.9.2020
- Bäume pflanzen für das Klima. **meinbezirk.at**. 1.9.2020
- Erstmals Clemens-August-Andrae-Preis verliehen. **meinbezirk.at**. 22.10.2019
- Clemens-August-Andrae-Preis verliehen. **Tiroler Tageszeitung**. Nr. 294, 23.10.2019
- **Radio U1**. 8.04.2019, Radio Report
- Teilnehmerinnen gesucht. **Tiroler Tageszeitung**. Beilage "Innovation in Tirol, Das Magazin für Forschung und Entwicklung", Ausgabe 01/2019
- **Tiroler Tageszeitung**. Nr. 92, 02.04.2019
- **Tiroler Tageszeitung**. Nr. 305, 05.11.2018
- Macht lässt Frauen riskanter werden. **ORF**. 19.10.2018
- Studie: Machtgefühl schließt geschlechtsspezifische Lücke. **Kurier**. 19.10.2018
- Durch Machtgefühl geschlechterspezifische Unterschiede mindern. **meinbezirk.at**. 19.10.2018

### BLOG POSTS:

The bright side of power. **Nature Research Behavioural & Social Sciences Community**. 19.10.2018  
Balance for the better. **Nature Research Behavioural & Social Sciences Community**. 08.03.2019

## PUBLIC TALKS

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- |      |   |
|------|---|
| 2019 | Invited speaker, Landeskonzferenz der Frauen- und Gleichstellungsbeauftragten an Bayerischen Hochschulen (LaKoF), 11. July 2019, Hof, Germany                 |
| 2018 | Invited speaker, Bundeskonferenz der Frauen- und Gleichstellungsbeauftragten an deutschen Hochschulen (bukof) 2018, 12.-14. September 2018, Landshut, Germany |

## INVITED SEMINARS

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|------|---|
| 2020 | Lunch Seminar, University of Regensburg, Germany. <i>Online</i> .   |
| 2019 | Seminar in Applied Microeconomics, University of Cologne, Germany; DICE Brown Bag Seminar, University of Düsseldorf, Germany; C-SEB Research Seminar, University of Cologne, Germany; HHS research seminar, Stockholm School of Economics, Sweden |
| 2018 | NSE workshop, University of Nottingham, UK; BID Research Cluster, University of Exeter, UK; Research Seminar at the Free University of Bozen-Bolzano, Italy   |
| 2017 | IFN Seminar Series, Research Institute of Industrial Economics, Stockholm, Sweden; Research Seminar at the University of Queensland, Brisbane, Australia  |
| 2016 | Research Seminar at the University of Economics Prague, Czech Republic  |

## PRESENTATIONS AT CONFERENCES AND WORKSHOPS

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- 2020 17<sup>th</sup> Bavarian Micro Day. *Online*; ESA Global Online Around-the-Clock conference. *Online*; ESA Mentoring Program June Meeting. *Online*; ESA Junior Faculty Webinar. *Online*. (see [https://www.youtube.com/watch?v=XCS\\_pA4X5DY](https://www.youtube.com/watch?v=XCS_pA4X5DY))
- 2019 *Jahrestagung der Nationalökonomischen Gesellschaft 2019, Graz, Austria; Euregio Economics Workshop 2019, University of Trento, Italy*
- 2018 *6th Workshop in Behavioral and Experimental Health Economics, Oslo, Norway; CEAR/MRIC Behavioral Insurance Workshop 2018, Munich, Germany; Austrian Exp Econ (AEE) Workshop, Innsbruck, Austria; 93rd Annual Conference of the Western Economic Association International, Vancouver, Canada; Euregio Economics Workshop, University of Innsbruck, Austria*
- 2017 *BIM Workshop - Max Planck Institute, Bonn, Germany; EEA-ESEM Lisbon 2017, Portugal; 10th M-BEES 2017, Maastricht, Netherlands; 2017 Austrian Exp Econ (AEE) Workshop, Vienna, Austria; IMEBESS, Barcelona, Spain; eeecon Workshop, University of Innsbruck, Austria; APESA Asia-Pacific Meeting, Taipei, Taiwan; WESSI Workshop at "NYU Abu Dhabi", Abu Dhabi, United Arab Emirates; Joint Workshop Innsbruck - Max Planck Institute, Munich, Germany*
- 2016 *ESA European Meeting, Bergen, Norway; Poster Presentation at the Review Hearing for the Special Research Program (SFB) "Credence goods, incentives and behaviour", Vienna, Austria; Euregio Economics Meeting, University of Bozen, Italy*

## PROFESSIONAL AND UNIVERSITY SERVICE

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### REFEREEING FOR THE FOLLOWING JOURNALS:

Journal of the Economic Science Association, Journal of Economic Psychology, Journal of Economic Behavior and Organization, Experimental Economics, Journal of Behavioral and Experimental Economics, Diligentia foundation, Annals of Operations Research, Science Advances, Nature Communication, Economic Journal, Management Science, BMC Public Health

### ADDITIONAL ACTIVITIES AND EVENTS:

BEST student fair for schools, Open day of the University, University days for pupils, 350 years festival of the University of Innsbruck; Member of the organizing committee of the 7th Workshop in Behavioral and Experimental Health Economics 2020; Member of the organizing committee of the European Association of Young Economists workshop 2020 (cancelled on short notice due to the Covid-19 pandemic); Mentee of the 2020 ESA Mentoring Program

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|--------------|---|
| 2020-present | Experimental Brown Bag Lunch Seminar  |
| 2018-2020    | Organizer of the SFB Women's Networking Day   |
| 2017-2020    | External Advisor for the Bachelor, Master, and PhD Programs in Economics at the University of Innsbruck |
| 2017-2020    | Deputy Director of Lab Operations Innsbruck EconLab   |
| 2018         | Member appointment committee "Experimental and Behavioral Economics"                                    |
| 2017         | Substitute member habilitation commission Anita Gantner   |
| 2015-2017    | Manager of the Innsbruck EconLab Facebook Page  |

## REFERENCES

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**Prof. Dr. Matthias Sutter**

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Gemeinschaftsgütern  
Kurt-Schumacher-Str. 10  
53113 Bonn  
matthias.sutter@coll.mpg.de

**Prof. Dr. Lea Cassar**

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**Prof. Dr. Loukas Balafoutas**

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Universitätsstraße 15  
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**Prof. Dr. Michael Kirchler**

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